

How To Get Your Home Sale Ready

In Five Easy Steps

3

Spruce Up

When your home is as empty as it can be, give it a fresh coat of neutral paint - white would be best. If your kitchen is old, you don't need to splash out on a new one. Replacing/painting door fronts and adding accessories can make a huge difference.

Make sure your sofa and cushions are tidy, present the beds nicely and add some plants in bare corners for a homely feel.

7

First Impressions

People do judge a book by its cover, so make sure your 'cover' is a shiny, coffee table hardback, not a worn old paperback.

Spend time tidying up the front of your house. Mow the lawn, clear some weeds, clean the front door/windows and plant some flowers into those tubs that you never got round to filling!

4

Fresh & clean

Do a deep clean of your home - either yourself or call a professional cleaner. Ovens, shower doors, under sofa's and the hob are sometimes neglected during weekly cleans, but should be sparkling for viewings.

Also, don't forget to light a candle or use the freshly-brewed coffee trick. If a potential buyer can smell last night's dinner or a whiff of the bin, it can be hugely off-putting.

2

De-clutter

Don't wait until move day to embark on a big clear-out. Do it before the viewings start. Think Scandinavian style, less is more!

Clear coats and shoes from the hallway, store everyday bathroom products in cupboards and rid kitchen surfaces of appliances, jars and bottles, this way your property is judged for the property, not the clutter.

5

The Garden

A recent Zoopla poll found that more than a quarter of potential buyers would be put off by an overgrown garden. As well as the front garden for first impressions, your back garden should be pruned too! You could even position a table and chairs in a spot where buyers could imagine having a morning coffee!